

THE TRANSPORT TOPICS

TOP 100

2021

PRIVATE CARRIERS

THE DEFINITIVE ANNUAL RANKING OF THE LARGEST PRIVATE TRUCKING FLEETS

Inside: North America's
Largest Private Carriers



Capacity Crunch

Private fleets are facing stiffer competition for drivers as strong freight demand puts a premium on truck capacity.



Strategy Hard work Dedication Success



Congratulations to all who have earned a spot among this year's Top 100 Private Carriers.

We take pride in serving companies like yours.

TOP 100

Top 100 Private Carriers Respond To Market Volatility, Labor Shortage

The past year has been anything but business as usual for the largest private motor carriers in North America. The economic recovery from the coronavirus pandemic, persistent supply-chain disruptions and severe material shortages have created both challenges and opportunities for fleet operators across a range of industries, from food service and grocery to retail, construction and the energy sector.

Through it all, private carriers, much like for-hire trucking companies, have struggled to recruit drivers in today's difficult labor market, which is putting a premium on truck capacity.

Seth Clevenger

Managing Editor, Features



In many ways, the 2021 edition of the TRANSPORT TOPICS Top 100 Private Carriers list reflects these volatile business conditions.

Although the top eight private carriers are unchanged from a year ago, there are some significant shifts and several notable newcomers elsewhere on the Top 100 list, which ranks companies based on the number of tractors in their private fleets.

The most prominent addition to this year's rankings is the world's largest online retailer.

Amazon.com Inc., which has been expanding its transportation and logistics capabilities for years, rode a wave of e-commerce growth during the pandemic. The company has created a vast final-mile delivery network through independent contractors operating Amazon-branded cargo vans, but the e-commerce giant has built a large trucking operation as well.

Amazon Logistics now owns 1,395 tractors in addition to its massive fleet of 37,390 trailers, according to the company's latest carrier registration data filed with the Federal Motor Carrier Safety Administration. That tractor fleet is large enough for Amazon to make its Top 100 debut at No. 22.

Meanwhile, mergers and acquisitions continue to alter the private fleet landscape.

WillScot Mobile Mini Holdings Inc., which formed through the July

2020 merger of WillScot Corp. and Mobile Mini Inc., joins the list at No. 55. The company manufactures and leases modular office space and portable storage containers and operates a combined fleet of 707 tractors.

No. 70 K LX Energy Services Holdings Inc., another newcomer to the Top 100, merged with Quintana Energy Services Inc. in July 2020. K LX provides oil field services from more than 50 facilities throughout the major onshore oil and gas producing regions of the United States.

Another major acquisition is on the horizon in the competitive food service sector.

No. 7 Performance Food Group has agreed to purchase convenience-store wholesaler Core-Mark Holding Co., which ranks No. 32 on the Top 100 list. That transaction, which is expected to close in the first half of 2022, could potentially lift PFG into the top 5.

No. 2 Sysco Corp., meanwhile, has agreed to acquire specialty distributor Greco and Sons.

In June, No. 18 Dot Foods, a major food industry redistributor, acquired ShopHero, a provider of e-commerce technology to grocery retailers.

Consolidation is also shaking up the construction and building materials industries.

No. 80 Builders FirstSource merged with BMC Stock Holdings in January to create an \$11.7 billion provider of building materials and services. The combined company operates a network of about 550 distribution and manufacturing locations.

Several private carriers made significant moves up the rankings this year.

Helena Agri-Enterprises, a major distributor of seed, fertilizer and pesticides, cracked the top 10 after ranking No. 25 a year ago.

Dairy cooperative Prairie Farms Dairy climbed 27 positions to reach No. 31, while beer distributor Anheuser-Busch Cos. moved up to No. 50, from No. 61 last year.

Membership-based retailer Costco Wholesale Corp. jumped to No. 66, up from No. 87 in 2020.

A notable departure from this year's list is Dean Foods Co. The milk producer, which ranked No. 41 a year ago, filed for bankruptcy in 2019 and sold a substantial portion of its assets to Dairy Farmers of America last year.

Other companies joining the Top 100 this year include agricultural supplier Wilbur-Ellis at No. 93, engineering firm and steel supplier Thyssenkrupp North America at No. 95, hardware distributor Orgill Inc. at No. 98, industrial gas provider Matheson Tri-Gas at No. 99 and home improvement store chain Lowe's Companies Inc. at No. 100.

Acknowledgments and Sources

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Rank 2021	Rank 2020		Equipment	Annual Sales	Description of Business
PepsiCo Inc.					
	1	Purchase, N.Y. <i>pepsico.com</i> NYSE: PEP Mike O'Connell , Vice President Supply Chain, Service & Distribution	10,870 tractors 19,430 trailers 4,658 straight trucks 16,137 pickup trucks and cargo vans	\$70.4 billion	PepsiCo North America Beverages produces and distributes soft drinks, juices, coffee, teas, sports drinks and bottled water. Frito-Lay North America produces and distributes potato chips, tortilla chips, cheese snacks, granola bars, pretzels, popcorn and refrigerated dips and spreads. Quaker Foods North America produces and distributes cereals, rice and pasta products, cake mixes and syrup and dairy products. Latin Americas Foods produces and distributes snack foods and cookies in Mexico, Brazil, Argentina, Colombia, Ecuador, Guatemala and Venezuela. Pepsi Logistics Co. provides freight brokerage services. Wimm-Bill-Dann produces and distributes food and beverages in Russia. The Hive incubates small and new brands including Maker Oats, Stubborn Soda and Looza.
Sysco Corp.					
	2	Houston <i>sysco.com</i> NYSE: SYY Marie Robinson , Executive Vice President, Supply Chain	8,745 tractors 10,593 trailers 1,345 straight trucks 840 pickup trucks and cargo vans	\$52.9 billion	Distributes food and beverages, kitchen equipment and cleaning supplies to restaurants, schools and health care institutions through roughly 330 distribution centers globally. The Sygma Network delivers food and nonfood products to chain restaurants through 15 distribution centers. Sysco Specialty Meat delivers meat products through 17 operating companies. North Star Seafood distributes fresh and frozen seafood in Florida. European Imports Inc. distributes cheese, meat and other imported food products in the United States. FreshPoint Inc. distributes fresh fruits and vegetables through 26 operating companies. Guest Supply Inc. provides housekeeping supplies, room accessories and textiles to the lodging industry. International Food Group distributes food and supplies to restaurants in more than 90 countries. Mayca Distribuidores S.A. distributes food and operates a retail cash-and-carry business with seven locations and a truck leasing business in Costa Rica. Pacific Star Foodservice distributes food to restaurants, casinos, theme parks, movie theaters and hotels in Mexico — 50% ownership. Brakes Group distributes food and beverages in the United Kingdom, Ireland, France, Sweden, Spain, Belgium and Luxembourg. HFM Foodservice is a broadline food distributor on all four major Hawaiian Islands and Guam. Doerle Food Services distributes food to restaurants, health care institutions and multi-unit customers in Louisiana, East Texas and Mississippi.
Walmart Inc.					
	3	Bentonville, Ark. <i>walmart.com</i> NYSE: WMT Joe Metzger , Executive Vice President, Supply Chain Operations, Walmart U.S.	7,400 tractors 58,826 trailers 25 straight trucks	\$559.2 billion	Walmart U.S. operates 4,743 discount department stores, supercenters, neighborhood markets and small format stores in the United States, and ships through 187 distribution facilities. Walmart International operates 5,184 retail and wholesale department stores and food markets in more than 20 countries. Sam's Club operates 599 merchandise warehouses in the United States, and ships through 23 distribution facilities. Walmart eCommerce provides online retail services.
Halliburton Co.					
	4	Houston <i>halliburton.com</i> NYSE: HAL Jeff Miller , Chairman, President and CEO	5,677 tractors 11,136 trailers 2,793 straight trucks	\$14.4 billion	Halliburton Energy Services provides pressure pumping, production enhancement and well drilling and completion services for the oil and gas industry, plus well logging and testing equipment in the United States and more than 80 other countries. Summit ESP provides electric submersible pump technology and services.

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US Foods					
	5	Rosemont, Ill. <i>usfoods.com</i> NYSE: USFD Bill Hancock , Chief Supply Chain Officer	5,426 tractors 7,096 trailers 375 straight trucks	\$22.9 billion	Distributes food and related products to restaurants, hotels, health care facilities, cafeterias and schools in the United States. Includes operations of Services Group of America's Food Group of Cos. TOBA Inc. distributes food and related products to restaurants, schools, grocery stores and convenience stores in seven states across the Midwest.
Reyes Holdings					
	6	Rosemont, Ill. <i>reyesholdings.com</i> Paul Rizzo , Senior Vice President, Fleet Operations	5,104 tractors 6,846 trailers 826 straight trucks 1,249 pickup trucks and cargo vans	\$29 billion	Martin-Brower Co. distributes food and supplies to McDonald's restaurants in the United States, Canada, Europe, Central and South America, and Asia. Reyes Beer Division operates from 27 warehouses across the United States. Great Lakes Coca-Cola Bottling distributes beverages in the greater Chicago area and eight states in the Midwest and West. Reyes Coca-Cola Bottling distributes soft drinks throughout the West Coast with facilities in Nevada and California. Reyes Fleet Management provides equipment maintenance and repair services and leasing.
Performance Food Group					
	7	Richmond, Va. <i>pfgc.com</i> NYSE: PFGC George Holm , Chairman, President and CEO	4,767 tractors 6,091 trailers 508 straight trucks	\$25.1 billion	Performance Foodservice distributes food and food-related products to restaurants, hotels, health care facilities and schools in the United States. PFG Customized Distribution distributes food and food-related products to restaurant chains in the United States and other countries. Vistar Corp. distributes candy, snacks, beverages and other convenience food items to vending, retail, concession, theater, fundraising and coffee service industries through 20 distribution centers and nine cash-and-carry stores. Eby-Brown Co. distributes wholesale consumer products in the convenience industry.
McLane Co.					
	8	Temple, Texas <i>mclaneco.com</i> (Berkshire Hathaway Inc.) Tony Frankenberger , President and CEO	3,852 tractors 5,833 trailers 109 straight trucks 31 pickup trucks and cargo vans	\$46.8 billion	McLane Grocery Distribution delivers food and groceries to convenience stores, drug stores, mass merchandisers, wholesale clubs and movie theaters. McLane Foodservice Distribution delivers food and service items to quick-service restaurant chains. Empire Distributors distributes alcoholic beverages from 14 locations to customers in Georgia, North Carolina, Tennessee and Colorado. Consumer Value Products develops and distributes private-label food and home products, including bottled water, dog biscuits, beef jerky, work gloves, baby products and candy. Kinexo provides supply chain consulting and transportation management. Vantix Logistics provides third-party logistics services. C.D. Hartnett Company distributes food and groceries to convenience stores and food service operators.
Tyson Foods					
	9	11 Springdale, Ark. <i>tysonfoods.com</i> NYSE: TSN Donnie King , President and CEO	2,594 tractors 5,024 trailers 46 straight trucks	\$43.2 billion	Operates farms for cattle, chicken and hogs; produces and markets fresh beef, chicken and pork, pepperoni, pizza toppings, bacon, deli meats, hams, franks, snacks, appetizers, side items, refrigerated and frozen prepared meals in the United States. Tyson Ventures is a venture capital investment firm.
Helena Agri-Enterprises					
	10	25 Collierville, Tenn. <i>helenaagri.com</i> (Marubeni America Corp., New York) Michael McCarty , President and CEO	2,552 tractors 2,670 trailers 1,792 straight trucks	NA	Distributes fertilizer and pesticides through about 450 locations in the United States for agricultural, turf, ornamental, forestry, aquatics and vegetation-management markets. Marubeni Specialty Chemicals provides trading and distribution services.

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NexTier Oilfield Solutions						
	11	10	Houston <i>nextierofs.com</i> NYSE: NEX Robert Drummond , President and CEO	2,436 tractors 3,373 trailers 424 straight trucks	\$1.2 billion	Provides oil and gas drilling, production and well completion services in the United States. NexTier was established in 2019 through the merger of C&J Energy Services and oil field services provider Keane Group. Mobile Data Technologies provides data acquisition and control products for fracturing and wellsite operations. KVS Transportation provides pipe recovery and logging services.
Basic Energy Services						
	12	13	Fort Worth, Texas <i>basices.com</i> OTC: BASX Keith Schilling , President and CEO	2,218 tractors 1,880 trailers 642 straight trucks	\$411 million	Provides a range of well services to oil- and gas-drilling companies in the Texas Gulf Coast, the Ark-La-Tex region, the Permian Basin, the Mid-Continent and the Rocky Mountain and Appalachian regions in the United States. Acquired a significant portion of C&J Well Services production operations from NexTier Oilfield Solutions in 2020.
Schlumberger Ltd.						
	13	9	Houston <i>slb.com</i> (Schlumberger N.V., Paris) Olivier Le Peuch , CEO	2,101 tractors 5,582 trailers 363 straight trucks	\$23.6 billion	Provides oil and gas drilling services and project management services in more than 120 countries.
United Rentals						
	14	12	Stamford, Conn. <i>unitedrentals.com</i> NYSE: URI Matthew Flannery , President and CEO	2,047 tractors 2,361 trailers 3,730 straight trucks	\$8.5 billion	Supplies equipment and tools to construction and industrial firms, utilities, municipalities and homeowners through 1,156 rental locations in North America and 11 in Europe. Includes operations of specialty rental services firm General Finance Corp., acquired in May 2021. Neff Rental offers earthmoving, material handling, aerial and other equipment rentals.
Gordon Food Service						
	15	14	Grand Rapids, Mich. <i>gfs.com</i> Rich Wolowski , President and CEO	1,875 tractors 2,695 trailers 16 straight trucks	\$14 billion	Manufactures and distributes food and beverages and related supplies to restaurants, schools and institutions through 25 distribution centers and more than 175 cash-and-carry stores in the United States and Canada.
Coca-Cola Bottling Co. United						
	16	19	Birmingham, Ala. <i>cocacolaunited.com</i> John Sherman , CEO	1,595 tractors 1,854 trailers 554 straight trucks	NA	Produces and distributes soft drinks, juices, water and energy drinks through more than 60 distribution centers in seven states in the southeastern United States.

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American Air Liquide Holdings					
	17	18	Houston <i>airliquide.com</i> (L'Air Liquide SA, Paris) Michael Graff, Chairman, President and CEO Susan Ellerbusch, CEO, Air Liquide USA	1,586 tractors 2,203 trailers 3,858 straight trucks	\$23.4 billion Supplies industrial and medical gases and related services to the steel, oil refining, chemistry, glass, electronics, paper, metallurgy, food processing, health care and aerospace industries from more than 140 production facilities in the United States and Canada. The company also operates more than 2,000 miles of pipeline for oxygen, nitrogen and hydrogen gases and operates gas production units at more than 1,300 customer sites. Airgas Inc. produces and distributes industrial, medical and specialty gases, welding equipment and related products through more than 1,400 locations in the United States. The company also manufactures nitrous oxide and liquid CO2 and supplies dry ice.
Dot Foods					
	18	17	Mount Sterling, Ill. <i>dotfoods.com</i> Bryan Langston, President, DOT Transportation	1,568 tractors 2,645 trailers 10 straight trucks 40 pickup trucks and cargo vans	NA Redistributes groceries, flatware and janitorial supplies from manufacturers to food processors and food service distributors throughout the United States and 39 countries through 12 distribution centers. Dot Transportation provides dry van and refrigerated truckload and LTL freight transportation services. ShopHero , acquired in 2021, provides e-commerce technology to grocery retailers in the United States and Canada.
United Natural Foods Inc. (UNFI)					
	19	20	Providence, R.I. <i>unfi.com</i> Nasdaq: UNFI Steven Spinner, Chairman and CEO	1,548 tractors 4,701 trailers 6 straight trucks	\$26.5 billion Distributes natural foods and organic products to supermarkets and specialty stores through 33 distribution centers in the United States and Canada. Supervalu wholesaler operating in 48 states with more than 114 retail stores and 3,323 customer stores supplied. Albert's distributes organic produce, milk, dressings, eggs, juices, poultry and other specialty items in the United States; includes the operations of Nor-Cal. Select Nutrition ships health and beauty aids, vitamins and supplements from distribution centers in California and Pennsylvania. Woodstock Farms produces nuts, dried fruits and other snack items. Tony's distributes deli meats, cheese, food service and bakery goods primarily to the western United States.
Sunbelt Rentals					
	20	16	Fort Mill, S.C. <i>sunbeltrentals.com</i> (Ashtead Group PLC, London) Eric Jahnsen, Director, Transportation Fleet	1,537 tractors 1,507 trailers 3,517 straight trucks	\$5.4 billion Provides equipment rental for construction, industrial and utility industries through 837 locations in the United States and Canada.
CHS Inc.					
	21	15	Inver Grove Heights, Minn. <i>chsinc.com</i> Nasdaq: CHSCP Jay Debertin, President and CEO	1,534 tractors 5,746 trailers 1,868 straight trucks	\$28.4 billion Operates petroleum refineries and ethanol plants and supplies propane, lubricants and renewable fuels. The company also sells grain and oilseeds, fertilizer and animal feed, processes soybeans, flour, canola and sunflowers and provides insurance and financial services. CHS Transportation distributes petroleum, propane, anhydrous ammonia, fertilizer and other bulk and packaged products to local cooperatives and retail stores.

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Amazon.com Inc.					
	22 Not Ranked	Seattle <i>amazon.com</i> Nasdaq: AMZN Andy Jassy , President and CEO	1,395 tractors 37,390 trailers 12,373 straight trucks	\$386.1 billion	Amazon.com Inc. , the world's largest online retailer, operates more than 110 e-commerce fulfillment centers in the United States and more than 185 globally. Amazon Logistics transports goods between distribution centers with a fleet of company-owned tractors and trailers and provides final-mile package delivery through independent contractors operating small fleets of Amazon-branded vans. Amazon Air transports Amazon packages with a fleet of more than 80 cargo jets. Amazon Prime Air is developing a drone delivery service. Whole Foods Market operates more than 500 natural and organic food markets in the United States, Canada and the United Kingdom.
The Quikrete Cos.					
	23	Atlanta <i>quikrete.com</i> Will Magill , CEO	1,348 tractors 2,051 trailers 5 straight trucks	NA	Manufactures and distributes packaged concrete and cement mixes from about 250 facilities in the United States, Canada and South America. Rinker Materials manufactures and distributes concrete pipe and related products. Pavestone produces concrete paving stones and retaining wall units. Contech Engineered Solutions provides site development products and services. Greencore USA produces mortar and stucco materials. Custom Building Products produces flooring preparation products and installation systems for tile and stone. QPR Engineered Solutions for infrastructure provides asphalt pavement repair materials.
Pilot Co.					
	24	Knoxville, Tenn. <i>pilotcompany.com</i> Brad Jenkins , Senior Vice President, Supply and Distribution	1,341 tractors 1,688 trailers 28 straight trucks	NA	Operates more than 750 travel plazas and fuel stops, Goodyear Commercial Tire and Service Centers and Boss Shops in the United States and Canada. Also provides banking and financial services, insurance, fuel purchasing, communications and equipment sales. Changed corporate name from Pilot Flying J in January 2020. Flying J Transportation operates as a for-hire and private carrier.
Cemex USA					
	25	Houston <i>cemexusa.com</i> (Cemex S.A.B. de C.V., Nuevo Leon, Mexico) Jaime Muguero , President, Cemex USA	1,229 tractors 2,257 trailers 3,597 straight trucks	\$6.8 billion	Manufactures and sells ready-mix cement, concrete blocks and aggregates and operates 29 cement plants, 111 rock quarries and 850 ready-mix plants in the United States and Mexico with additional operations in Europe, Central and South America, and Africa. Includes operations of San Antonio-based Beck Readymix Concrete Co., acquired in February 2021. New Line Transport operates as a private and for-hire flatbed carrier.
Ashley Furniture Industries					
	26	Arcadia, Wis. <i>ashleyfurniture.com</i> John Leighty , Executive Vice President, Distribution & Transportation	1,215 tractors 4,040 trailers 78 straight trucks 6 pickup trucks and cargo vans	NA	Manufactures furniture and bedding in the United States, China and Vietnam and distributes products to more than 800 Ashley Furniture HomeStores. Ashley Distribution Services operates as a for-hire and private carrier.
Clean Harbors					
	27	Norwell, Mass. <i>cleanharbors.com</i> NYSE: CLH Kevin Ridings , Executive Vice President, Transportation and Logistics	1,172 tractors 3,915 trailers 4,444 straight trucks	\$3.1 billion	Clean Harbors Environmental Services provides collection, transportation, treatment and disposal of hazardous materials in the United States, Canada and Mexico. Safety-Kleen Systems provides used oil recycling and re-refining, parts washers and environmental services for small-quantity generators.

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ProPetro Holding Corp.					
	28	Midland, Texas <i>propetroservices.com</i> NYSE: PUMP Phillip Gobe , Chairman and CEO	1,156 tractors 1,662 trailers 32 straight trucks	\$789 million	Provides oil field pumping, cementing and coiled tubing services to oil and gas drilling operations in the United States.
Ahold USA/Delhaize America					
	29	Quincy, Mass., and Salisbury, N.C. <i>aholddelhaize.com</i> (Ahold Delhaize, Zaandam, Netherlands) Chris Lewis , Executive Vice President, Supply Chain	1,149 tractors 4,577 trailers 724 straight trucks	\$51.8 billion	Operates more than 2,000 supermarkets in 23 states and the District of Columbia under the Stop & Shop, Giant Food (of Landover), Martin's Food Markets, Giant Food Stores (of Carlisle), Hannaford Bros. and Food Lion names. Peapod provides home delivery services. Delhaize America Transportation operates as a private and for-hire carrier.
Cudd Energy Services					
	24	The Woodlands, Texas <i>cuddenergyservices.com</i> (RPC Inc.) Richard Hubbell , President and CEO	1,126 tractors 1,399 trailers 291 straight trucks	NA	Provides pressure pumping and well production services for oil and gas drilling companies in the United States and other countries. Cudd Well Control provides firefighting services for oil and gas wells. Bronco Oilfield Services provides well testing, surface control and pumping equipment services. EPI Consultants provides engineering services. Patterson Tubular Services provides pipe and other tubular goods for oil field drilling activity.
Prairie Farms Dairy					
	58	Edwardsville, Ill. <i>prairiefarms.com</i> Ed Mullins , CEO	1,120 tractors 3,671 trailers 1,649 straight trucks 318 pickup trucks and cargo vans	NA	Produces and distributes dairy and nondairy products for more than 800 member dairies through the Midwest United States and is a joint venture partner with regional dairy manufacturers and distributors, including: Hiland Dairy Foods, Madison Farms Butter Co. , Muller-Pinehurst Dairy, Turner Dairy and East Side Jersey Dairy. Ice Cream Specialties produces frozen ice cream sandwiches, fudge bars and frozen pops. PFD Supply Corp. , GMS Transportation distribute food and paper products to restaurants and fast-food restaurants.
Core-Mark Holding Co.					
	32	Westlake, Texas <i>core-mark.com</i> Nasdaq: CORE Brian Johnston , Senior Director of Transportation	1,099 tractors 1,315 trailers 137 straight trucks	\$17 billion	Distributes packaged consumer goods to convenience stores, grocery stores, mass merchandisers and drug, liquor and specialty stores through 32 distribution centers in the United States and Canada.
Ben E. Keith Co.					
	31	Fort Worth, Texas <i>benekeith.com</i> John Hallam , CEO	1,094 tractors 1,348 trailers 73 straight trucks	NA	Ben E. Keith Foods delivers food, paper goods, equipment and supplies to restaurants, hospitals, schools and other institutional businesses through eight distribution centers in 15 states. Ben E. Keith Beverage distributes beer and other beverages throughout Texas. Winn Meat Co. supplies meat products to customers in Texas and other areas of the Southwest.

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FTS International					
	33	Fort Worth, Texas <i>ftsi.com</i> NYSE: FTSI Michael Doss , CEO	1,083 tractors 1,343 trailers 74 straight trucks	\$263 million	Provides oil field pumping and wireline services for oil and gas drilling operations in the United States.
Energy Transfer Partners					
	46	Dallas <i>energytransfer.com</i> NYSE: ETP-E Kelcy Warren , Executive Chairman	1,075 tractors 1,289 trailers 101 straight trucks	\$39 billion	Operates pipelines to distribute crude oil, natural gas and refined petroleum products. The company also operates in 38 states and has 75 retail stores and fuel stations in the United States.
Love's Travel Stops & Country Stores					
	37	Oklahoma City <i>loves.com</i> Brent Bergevin , Vice President, Transportation	1,064 tractors 876 trailers	NA	Love's Travel Stops operates highway fueling stations in more than 520 locations in 41 states. Musket Corp. provides commodity trading services and wholesale fuel distribution. Gemini Motor Transport operates as a for-hire and private carrier. Trillium provides alternative fueling solutions. Speedco provides lubricant, tire and light mechanical services at more than 390 locations in the United States.
Medline Inc.					
	49	Northfield, Ill. <i>medline.com</i> Charlie Mills , CEO	973 tractors 1,279 trailers 348 straight trucks	\$13.9 billion	Manufactures and provides warehousing and distribution of medical supplies to physicians and clinics throughout the United States and Canada. MedTrans is a for-hire and private carrier.
Walgreen Co.					
	38	Deerfield, Ill. <i>walgreens.com</i> (Walgreens Boots Alliance Inc.) Dov Shenkman , Group Vice President, Supply Chain Operations	959 tractors 2,595 trailers 23 straight trucks	\$139.5 billion	Operates about 9,560 drug stores and pharmacies in the United States. Walgreen Oshkosh Inc. operates as a private and for-hire carrier.
Albertsons Cos.					
	35	Boise, Idaho <i>albertsons.com</i> NYSE: ACI Duane Woods , Director of Transportation Operations	948 tractors 3,309 trailers	\$69.7 billion	Operates 2,269 stores and more than 1,700 pharmacies, 400 plus fuel centers and six Plated fulfillment centers in 34 states and the District of Columbia under the following brand names: Albertsons, Safeway, Markets, Vons, Pavilions, Randalls, Tom Thumb, Carrs, Acme, Jewel-Osco, Star Market, United Supermarkets, Amigos, Market Street, Andronico's, Shaw's, Save-On, Haggen, United Express, Plated and Lucky. The company also operates 23 distribution centers and 20 food manufacturing plants.

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The Kroger Co.					
40	39	Cincinnati <i>kroger.com</i> NYSE: KR William Rodney McMullen , Chairman and CEO	943 tractors 14,078 trailers 15 straight trucks	\$132.5 billion	Operates 2,764 supermarkets and department stores in 35 states and the District of Columbia through 44 distribution centers under the Kroger, Pay Less Super Markets, Baker's, City Market, Copps, Dillon's, Gerbes Super Markets, Jay C Food Stores, Food 4 Less, Foods Co., Mariano's, Metro Market, Owen's, Pick 'n Save, Ruler Foods, Fred Meyer, Fry's, King Soopers, QFC, Ralph's, Smith's Food & Drug Stores and Harris Teeter brand names. The company also operates 1,537 fuel stations, 2,270 pharmacies, 253 jewelry stores under the Fred Meyer Jewelers and Littman Jewelers brand names and 37 food-processing plants in the United States. Murray's Cheese supplies cheese, meat and grocery items to supermarkets and restaurants. Vitacost.com Inc. provides online sales and order fulfillment of dietary supplements, cosmetics, personal care products, pet products, sports nutrition and health foods. Kroger Personal Finance provides credit and gift cards and money transfer services.
CRH Americas					
41	40	Atlanta <i>crhamericas.com</i> (CRH PLC, Dublin) Nathan Creech , President, Building Products Dan Stover , President, Americas Materials	930 tractors 2,338 trailers 1,745 straight trucks	\$11.3 billion	Previously operated under the name Oldcastle. Oldcastle BuildingEnvelope supplies windows and glass walls, doors, skylights and architectural glass. Americas Materials provides aggregates, asphalt and ready-mix concrete for construction and paving projects. Oldcastle APG supplies concrete masonry, decorative stone, lawn and garden paving products, clay brick and roof tiles in the United States and Canada. Oldcastle Infrastructure provides infrastructure solutions for water, energy, telecom and transportation. Staker Parson Materials & Construction offers sand, rock, landscape products, ready-mixed concrete, asphalt, paving and construction services.
Maxim Crane Works					
42	42	Bridgeville, Pa. <i>cranerental.com</i> (Apollo Global Management) Bryan Carlisle , CEO	882 tractors 1,818 trailers 641 straight trucks	NA	Provides rental and sales of lift equipment, including hydraulic truck cranes, rough terrain crawlers, tower cranes and conventional truck cranes and boom trucks through 58 branch locations in the United States.
Sherwin-Williams Co.					
43	43	Cleveland <i>sherwin-williams.com</i> NYSE: SHW David Phillips , Senior Director, Logistics and Fleet Operations	861 tractors 2,119 trailers 1 straight truck	\$18.4 billion	Manufactures paint, finishes, coatings and varnishes and operates 4,758 retail paint stores in the United States, Canada and the Caribbean, and distributes products worldwide.
Swire Coca-Cola USA					
44	44	Draper, Utah <i>swirecc.com</i> (Swire Pacific Ltd., London) Rob Gehring , President and CEO	853 tractors 1,172 trailers 278 straight trucks	\$2.3 billion	Produces and distributes soft drinks and other beverages in 13 western states.
BlueLinx Holdings					
45	45	Atlanta <i>bluelinxco.com</i> NYSE: BXC Mitchell Lewis , CEO	836 tractors 848 trailers 44 straight trucks	\$3.1 billion	BlueLinx Corp. distributes building products through more than 50 distribution centers in the United States.

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ABC Supply Co.					
46 	52	Beloit, Wis. <i>abcsupply.com</i> Bob Kislia , National Fleet Manager	820 tractors 1,150 trailers 3,050 straight trucks	\$ 12.1 billion	Supplies roofing, siding, windows, gutters, doors and related building materials through almost 800 locations in 49 states.
Darling Ingredients					
46 	48	Irving, Texas <i>darlingii.com</i> NYSE: DAR Patrick McNutt , Vice President, Fleet Operations	820 tractors 4,340 trailers 710 straight trucks 245 pickup trucks and cargo vans	\$3.6 billion	Collects used cooking oil and animal byproducts and converts them into ingredients for pharmaceutical, food, animal feed, pet food, fuel and fertilizer companies. The company operates approximately 200 processing and transfer facilities in the United States and production facilities in Europe, China, Australia and South America.
Mondelēz International					
48 	47	Deerfield, Ill. <i>mondelezinternational.com</i> Nasdaq: MDLZ Dirk Van de Put , Chairman and CEO	808 tractors 1,031 trailers 64 straight trucks	\$8.2 billion	Manufactures and sells cookies and biscuits, chocolate, gum and candy, beverages, cheese and dairy products in approximately 150 countries. Enjoy Life Foods manufactures cookies and snack bars for people with food allergies. Kinh Do manufactures biscuits, crackers and soft cakes in Vietnam. Jacobs Douwe Egberts produces and distributes coffee in more than 140 countries.
Univar Solutions					
49 	21	Downers Grove, Ill. <i>univarsolutions.com</i> NYSE: UNVR David Jukes , President and CEO	769 tractors 2,047 trailers 65 straight trucks	\$6.6 billion	Distributes industrial and specialty chemicals through more than 600 facilities in North America, Europe, Asia and Latin America.
Anheuser-Busch Cos.					
50 	61	St. Louis <i>anheuser-busch.com</i> (Anheuser-Busch InBev, Leuven, Belgium) Elito Siqueira , U.S. Chief Logistics Officer	759 tractors 800 trailers 148 straight trucks	\$15.6 billion	Produces and distributes more than 100 brands of beer from 12 breweries and 15 craft partners in the United States. The company also operates nine can and lid plants and 14 agriculture facilities.
Shaw Industries Group					
51 	60	Dalton, Ga. <i>shawinc.com</i> (Berkshire Hathaway Inc.) Tim Baucom , President and CEO	750 tractors 3,000 trailers 55 straight trucks	NA	Shaw Floors manufactures carpet, hardwood, laminate, ceramic and vinyl tile, stone flooring and synthetic turf for residential and commercial purposes in the United States, Canada, Brazil, Australia, Chile, China, India, Mexico, Singapore, United Arab Emirates and the United Kingdom. Shaw Transport operates as a for-hire and private carrier.
Calfrac Well Services					
52 	56	Calgary, Alberta <i>calfrac.com</i> TSE: CFW Chris Gall , Vice President, Global Supply Chain	740 tractors 1,067 trailers 203 straight trucks	\$527 million	Provides production services for oil and gas drilling in the United States, western Canada, Argentina, Mexico and Russia.

Rank 2021	Rank 2020		Equipment	Annual Sales	Description of Business
JBS USA Holdings					
53 	57	Greeley, Colo. <i>jbssa.com</i> (JBS S.A., Sao Paulo, Brazil) Andre Nogueira , President and CEO Rodrigo Horvath , President, JBS Carriers	739 tractors 1,336 trailers	NA	JBS USA processes and delivers beef, pork, poultry, lamb and mutton products in the United States, Canada, Mexico and Australia. The company also processes hides for leather goods and processes amino acids and waste grease for industrial and consumer goods. Pilgrim's Pride Corp. processes and delivers chicken products in the United States and Mexico, 78.5% ownership. Sampco Inc. & Weddel Ltd. distributes beef products imported from South America. JBS Carriers operates as a private and for-hire refrigerated carrier.
Southern Glazer's Wine & Spirits					
54 	59	Miami <i>southernglazers.com</i> Bobby Burg , Senior Vice President and Chief Supply Chain Officer	721 tractors 820 trailers 2,189 straight trucks	NA	Distributes wine and spirits in 44 states and the District of Columbia, Canada and the Caribbean.
WillScot Mobile Mini Holdings Corp.					
55  	Not Ranked	Phoenix <i>willscot.com</i> Nasdaq: WSC Bradley Soultz , CEO	707 tractors 1,272 trailers 274 straight trucks	\$1.4 billion	Formed through the July 2020 merger of WillScot Corp. and Mobile Mini Inc. WillScot Corp. leases modular office space and portable storage units for temporary use to customers in North America. Mobile Mini Solutions manufactures, leases, sells and transports mobile steel containers for portable storage and office space in the United States, Canada and the United Kingdom.
Shamrock Foods Co.					
56 	55	Phoenix <i>shamrockfoodservice.com</i> Kent McClelland , President and CEO	696 tractors 1,028 trailers 107 straight trucks	NA	Produces and distributes food and groceries, dairy products, fresh and frozen seafood and meat, produce, dietary products and institutional equipment and supplies through seven distribution centers in the western United States. Shamrock Farms produces milk.
Brenntag North America					
57 	54	Reading, Pa. <i>brenntag.com</i> (Brenntag Group, Essen, Germany) Jeff Rudy , Vice President, Regional Supply Chain Optimization, Americas	691 tractors 2,158 trailers 474 straight trucks	\$4.8 billion	Distributes ingredients and industrial and specialized chemicals to customers in the life science, material science and environmental industries through more than 190 locations in the United States and Canada. Brenntag Specialties provides specialty chemicals and ingredients. Coastal Chemical distributes industrial chemicals in the United States and Canada. G.H. Berlin-Windward distributes industrial and other lubricants and related ancillary products. J.A.M. Distributing offers next-day delivery for lubricants and fuel solutions, as well as equipment and storage services.
Publix Super Markets					
58 	64	Lakeland, Fla. <i>publix.com</i> Mike Lester , Vice President, Distribution	689 tractors 3,840 trailers 13 straight trucks	\$44.9 billion	Operates 1,272 supermarkets and pharmacies in Florida, Georgia, North Carolina, South Carolina, Virginia, Alabama and Tennessee. The company also operates nine distribution centers and 11 manufacturing facilities in Florida, Georgia and Alabama.

Rank 2021	Rank 2020		Equipment	Annual Sales	Description of Business
Plains All American Pipeline					
59	53	Houston <i>plainsallamerican.com</i> NYSE: PAA Jimmy Ferrell , Vice President, Supply Chain	680 tractors 840 trailers	\$23.3 billion	Distributes crude oil and liquefied petroleum gas through pipelines, trucks, railcars and barges. Settoon Towing operates barges and tugboats, 50% interest.
Veritiv Corp.					
60	65	Atlanta <i>veritivcorp.com</i> NYSE: VRTV Tracy Pearson , Senior Vice President, Supply Chain Operations	661 tractors 1,026 trailers 53 straight trucks	\$6.3 billion	Distributes commercial printing and office paper products, packaging materials and facility maintenance supplies through more than 150 distribution centers in the United States, Canada and Mexico. PaperPlus sells paper products through retail stores in the United States. Graphic Communications provides consulting services. Bulkey Dunton Publishing Group supplies paper for publishing catalogs, advertising inserts, magazines and books. Veritiv Logistics provides packaging design and sourcing and fulfillment services.
Messer Americas					
61	51	Bridgewater Township, N.J. <i>messer-us.com</i> (Messer Group, Bad Soden, Germany) Jens Luehring , President and CEO	657 tractors 2,066 trailers 228 straight trucks 261 pickup trucks and cargo vans	NA	Provides industrial gas services in North and South America.
MDU Resources Group					
62	72	Bismarck, N.D. <i>mdu.com</i> NYSE: MDU David Goodin , President and CEO	651 tractors 2,095 trailers 2,009 straight trucks	\$5.5 billion	MDU Construction Services Group provides construction contracting services for utilities, gas pipelines and other industrial projects.
Coca-Cola Beverages Northeast					
63	63	Bedford, N.H. <i>cokenortheast.com</i> (Kirin Holdings Co.) Mark Francoeur , President	644 tractors 909 trailers 77 straight trucks	NA	Produces and distributes soft drinks throughout New England and parts of New York and Pennsylvania. Formerly Coca-Cola Bottling Co. of Northern New England.
SE Independent Delivery Services					
64	79	Seffner, Fla. <i>southeastindependentdelivery.com</i> Jeff Marple , President	637 tractors 2,155 trailers 250 straight trucks	NA	Delivers furniture for Rooms To Go in the southeastern United States.
Advanced Drainage Systems					
65	69	Hilliard, Ohio <i>ads-pipe.com</i> NYSE: WMS Scott Barbour , President and CEO	620 tractors 1,195 trailers 1 straight truck	\$1.7 billion	Manufactures polyethylene pipe for agricultural, waste, mining, timber, residential and commercial construction and highway drainage markets through 56 plants and 32 distribution centers in the United States, Canada, Mexico, South America and Europe.

Rank 2021	Rank 2020		Equipment	Annual Sales	Description of Business
Costco Wholesale Corp.					
66 	87	Issaquah, Wash. <i>costco.com</i> Nasdaq: COST Craig Jelinek , President and CEO	611 tractors 4,725 trailers 320 straight trucks	\$163.2 billion	Operates 546 warehouse stores in the United States and has warehouses in 12 other countries.
Stericycle Inc.					
67 	67	Bannockburn, Ill. <i>stericycle.com</i> Nasdaq: SRCL Cindy Miller , President and CEO	603 tractors 2,555 trailers 4,186 straight trucks	\$2.7 billion	Collects and processes waste for disposal and personal and confidential information for secure destruction with 213 processing facilities, 293 transfer sites, 59 office locations, four communication centers and two landfills in the United States and 20 other countries.
Mohawk Industries					
68 	68	Calhoun, Ga. <i>mohawkind.com</i> NYSE: MHK Jeffrey Lorberbaum , Chairman and CEO	595 tractors 2,544 trailers 156 straight trucks	\$9.6 billion	Manufactures and distributes carpets and rugs, hardwood laminate, wood, stone, ceramic tile and vinyl flooring in the United States, Mexico and approximately 170 other countries. Mohawk Carpet Transportation of Georgia operates as a for-hire and private carrier.
Beacon Roofing Supply					
69 	71	Herndon, Va. <i>becn.com</i> Nasdaq: BECN Julian Francis , President and CEO	579 tractors 1,232 trailers 1,837 straight trucks	\$6.9 billion	Distributes roofing materials and building materials, including doors and windows, siding, insulation and waterproofing systems through more than 500 branch locations in the United States and Canada.
Air Products					
70 	73	Allentown, Pa. <i>airproducts.com</i> NYSE: APD Mike Jocsak , Fleet Manager	578 tractors 2,000 trailers 98 straight trucks 339 pickup trucks and cargo vans	\$8.9 billion	Produces and distributes industrial gases and chemicals, equipment and process technology for a variety of industries, including manufacturing, petrochemical, metals, electronics and food and beverage in the United States and 50 other countries. The company also supplies liquefied natural gas process technology and equipment.
KLX Energy Services Holdings Inc.					
70 Not Ranked 		Houston <i>klxenergy.com</i> Nasdaq: KLXE Chris Baker , President and CEO	578 tractors 1,061 trailers 993 straight trucks	\$277 million	Provides oil field services from more than 50 facilities throughout the major onshore oil and gas-producing regions of the United States. The company merged with Quintana Energy Services Inc. in July 2020.
Coca-Cola Beverages Florida					
72 	73	Tampa, Fla. <i>cocacolaflorida.com</i> Dale Yahrmatter , Vice President, Distribution Operations	574 tractors 758 trailers 28 straight trucks	NA	Produces and distributes soft drinks, water, juices, energy drinks, and coffee and tea to 47 counties in Florida.

Rank 2021	Rank 2020		Equipment	Annual Sales	Description of Business
Herc Rentals					
73 	76	Bonita Springs, Fla. <i>hercrentals.com</i> NYSE: HRI Larry Silber , President and CEO	572 tractors 685 trailers 369 straight trucks	\$1.8 billion	Provides rental equipment from approximately 270 locations for construction, industrial, oil and gas, entertainment and governmental organizations in the United States.
H-E-B Grocery Co.					
74 	77	San Antonio <i>heb.com</i> Charles Butt , Chairman and CEO	567 tractors 3,002 trailers 8 straight trucks	NA	Operates supermarkets under the names H-E-B and Central Market in Texas and Louisiana and in Mexico. The company also processes meat, dairy products, bread and tortillas.
Foster Farms					
75 	85	Livingston, Calif. <i>fosterfarms.com</i> Jose Ortega , Corporate Vehicle Safety Manager	566 tractors 1,202 trailers 9 straight trucks	NA	Processes and distributes chicken and turkey products. The company also operates chicken hatcheries, grow-out ranches and feed mills in California, Oregon, Washington, Louisiana and Alabama.
Sanderson Farms					
76 	80	Laurel, Miss. <i>sandersonfarms.com</i> Nasdaq: SAFM Joe Sanderson Jr. , Chairman and CEO	556 tractors 664 trailers 26 straight trucks	\$3.6 billion	Produces, processes and sells fresh and frozen chicken products and prepared food items to retailers, distributors and fast-food restaurants.
Liberty Coca-Cola Beverages					
77 	70	Philadelphia <i>libertycoke.com</i> Paul Mulligan , President and CEO	553 tractors 722 trailers 136 straight trucks	NA	Produces and distributes soft drinks, water, juices, energy drinks, and coffee and tea through eight distribution centers and three manufacturing plants in three states.
Ecology Auto Parts					
78 	78	Cerritos, Calif. <i>ecoparts.com</i> Charles Siroonian , President	543 tractors 659 trailers 12 straight trucks	NA	Provides scrap metal and auto parts recycling and waste hauling services across California and the western United States.
SpartanNash					
79 	86	Grand Rapids, Mich. <i>spartannash.com</i> Nasdaq: SPTN Tony Sarsam , President and CEO	538 tractors 1,225 trailers 4 straight trucks	\$9.3 billion	Operates 155 corporate-owned food retail stores in nine states and distributes to more than 2,100 locations. Operates 12 wholesale distribution centers and seven military distribution centers that serve Washington, D.C., Europe, Cuba, Puerto Rico, Bahrain, Djibouti and Egypt.

Rank 2021	Rank 2020		Equipment	Annual Sales	Description of Business
Builders FirstSource					
80	34	Dallas <i>bldr.com</i> NYSE: BLDR Dave Flitman , CEO	520 tractors 1,312 trailers 1,267 straight trucks	\$8.6 billion	Manufactures and distributes building products through more than 400 local distribution centers in 40 states. Includes operations of building material supplier BMC Stock Holdings, acquired in January 2021, and Michigan-based John's Lumber, acquired in May 2021.
Archer Daniels Midland Co.					
81	81	Chicago <i>adm.com</i> NYSE: ADM Juan Luciano , Chairman, President and CEO	519 tractors 1,453 trailers	\$64.4 billion	Processes oilseeds, corn, wheat, milo, oats, rice and barley and resells as food and feed ingredients to customers in 170 countries through 270 manufacturing facilities. Wild Flavors and Specialty Ingredients produces and distributes flavorings, proteins, emulsifiers, soluble fiber, polyols, hydrocolloids and other natural health and nutrition products, plus edible beans. American River Transportation Co. transports agriculture commodities by barge. ADM Logistics provides bulk transportation for food-grade and chemical products, truckload and LTL, expedited, intermodal and flatbed freight, rail and port services, container shipping and ocean freight services.
The H.T. Hackney Co.					
82	95	Knoxville, Tenn. <i>hthackney.com</i> Bill Sansom , Chairman and CEO	505 tractors 740 trailers 191 straight trucks	NA	Distributes food and groceries to supermarkets, convenience stores and food service operators in 22 states in the eastern United States. Hackney Home Furnishings operates retail furniture stores in Indianapolis and Athens, Tenn. Uncle Ray's Potato Chips produces potato chips and snack foods. Great American Deli produces packaged sandwiches and ready-to-eat food items. Neuro Fuel produces a mood-enhancing drink.
Ace Hardware Corp.					
83	83	Oak Brook, Ill. <i>acehardware.com</i> John Venhuizen , President and CEO	500 tractors 1,400 trailers	\$7.8 billion	Distributes hardware and building materials to more than 5,000 member-owned stores in approximately 60 countries through more than a dozen warehouses in the United States and distribution centers in China, Panama and the United Arab Emirates.
Columbia Distributing					
84	93	Portland, Ore. <i>coldist.com</i> Chris Steffanci , President and CEO	478 tractors 585 trailers 95 straight trucks	NA	Columbia Distributing distributes beverages throughout the Pacific Northwest. Mt. Hood Beverage distributes wine and other alcoholic beverages in Oregon and Washington. Gold River Distributing distributes alcoholic beverages in the Pacific Northwest.
KeHE Distributors					
85	88	Naperville, Ill. <i>kehe.com</i> Chris Sieburg , Executive Vice President, Operations	472 tractors 793 trailers 1 straight truck	\$5 billion	Distributes merchandise and food products through 15 distribution centers to grocery stores and independent retail businesses in the United States, Canada, Mexico, the Caribbean and Central and South America.
Bunzl Distribution USA					
86	96	St. Louis <i>bunzldistribution.com</i> (Bunzl PLC, London) Jim McCool , CEO	457 tractors 864 trailers 32 straight trucks	NA	Supplies paper and plastic packaging, disposable operating supplies, cleaning and safety products from more than 100 warehouses to food processors, supermarkets, nonfood retailers, convenience stores and others in the United States, Canada, parts of Mexico and the Caribbean.

Rank 2021	Rank 2020		Equipment	Annual Sales	Description of Business
Hobby Lobby Stores Inc.					
87 HOBBY LOBBY	98	Oklahoma City <i>hobbylobby.com</i> David Adney , Vice President, Transportation	456 tractors 1,543 trailers 8 straight trucks	NA	Operates more than 900 arts-and-crafts stores in 46 states with a manufacturing and distribution center in Oklahoma City.
C&S Wholesale Grocers					
88 	94	Keene, N.H. <i>cswg.com</i> Peter Fiore , Chief Supply Chain Officer	451 tractors 4,543 trailers	NA	Distributes food and groceries to independent grocery stores, chain stores, military bases and institutions from more than 50 distribution centers.
Linde					
89 	26	Danbury, Conn. <i>linde.com</i> (Linde plc, Guildford, U.K.) John Sheehy , Vice President, Supply Chain	450 tractors 1,893 trailers 1,423 straight trucks	\$10.5 billion	Supplies atmospheric and process gases and metal and ceramic coatings in North and South America, Europe and Asia. Linde plc formed through the 2018 merger of Linde AG and Praxair. Praxair Surface Technologies supplies metal and ceramic coatings and powders to aviation, industrial gas turbine and energy industries in 13 countries. NuCO2 provides carbon dioxide for beverages served at restaurants, convenience stores, theme parks and sports venues.
Key Energy Services					
90 	92	Houston <i>keyenergy.com</i> NYSE: KEG J. Marshall Dodson , President and CEO	430 tractors 503 trailers 533 straight trucks	NA	Provides oil and gas well servicing, contract drilling, pressure pumping, fishing and rental tools, electric wireline and other oil field services in the United States.
Domino's Pizza					
91 	82	Ann Arbor, Mich. <i>dominos.com</i> NYSE: DPZ Richard Allison Jr. , CEO	419 tractors 587 trailers 48 straight trucks	\$4.1 billion	Operates 19 dough manufacturing and food supply chain centers in the United States, one thin crust manufacturing center, one vegetable processing center and one center for providing equipment and supplies to more than 17,000 U.S. and international stores.
Nine Energy Service					
92 	62	Houston <i>nineenergyservice.com</i> NYSE: NINE Ann Fox , President and CEO	415 tractors 605 trailers 310 straight trucks	\$311 million	Provides oil well completion and production services in North America; formed from nine-company merger of Northern States Completions (NSC), CDK Perforating, Integrated Production Services Canada (IPS), Peak Pressure Control, Dak-Tana Wireline, Crest Pumping Technologies, G8 OilTool, Beckman Production Services and Magnum Oil Tools International.
Wilbur-Ellis					
93  WILBUR-ELLIS	Not Ranked	San Francisco <i>wilburellis.com</i> John Buckley , CEO	403 tractors 1,167 trailers 856 straight trucks	\$3 billion	Markets and distributes agricultural products, animal feed, fertilizer and industrial chemicals and ingredients. Wilbur-Ellis Agribusiness offers agricultural products, including fertilizer and seed, and provides consulting services. Wilbur-Ellis Nutrition markets and distributes nutrients for livestock, pet food and aquaculture. Nachurs Alpine Solutions manufactures specialty liquid chemicals for the agriculture, transportation, energy and industrial sectors. Connell markets and distributes specialty chemicals and ingredients in the Asia Pacific region. Cavallo Ventures invests in agribusiness and chemical startups.

Rank 2021	Rank 2020		Equipment	Annual Sales	Description of Business
Valley Proteins					
 94	90	Winchester, Va. <i>valleyproteins.com</i> Gerald Smith , President	402 tractors 1,342 trailers 128 straight trucks	NA	Collects and resells animal byproducts, used grease and dead animal stock to manufacturers of pet food, fatty acids, chemicals and lubricants from more than 30 locations in the United States. The company also makes biofuel at its conversion facilities.
Thyssenkrupp North America					
 95	Not Ranked	Chicago <i>thyssenkrupp.com/en</i> (Thyssenkrupp AG, Essen, Germany) Martina Merz , CEO	399 tractors 793 trailers 537 straight trucks	NA	A multinational conglomerate of industrial engineering, technology and steel production businesses. Its companies operate across 60 countries in industries such as automotive technology, industrial components, plant technology, elevator technology, marine systems and materials services.
Dunkin'					
 96	100	Canton, Mass. <i>inspirebrands.com</i> (Inspire Brands Inc.) Scott Murphy , President	397 tractors 450 trailers 12 straight trucks	NA	Dunkin' has more than 12,600 franchise locations serving coffee and baked goods in 40 countries. The company was acquired in December 2020 by restaurant firm Inspire Brands, which also own the Arby's, Baskin-Robbins, Buffalo Wild Wings, Jimmy John's, Rusty Taco and Sonic Drive-In brands.
Bragg Cos.					
 97	91	Long Beach, Calif. <i>braggcompanies.com</i> M. Scott Bragg , President and CEO	396 tractors 575 trailers	NA	Bragg Crane Service provides crane rental services through 12 branch locations in five states. Bragg Crane & Rigging provides full-service lifting and erection services, dismantling, modification, repair and relocation of industrial equipment, plant material, machinery and production facilities. Heavy Transport Inc. provides transport of overdimensional and large capacity cargo throughout North America.
Orgill Inc.					
 98	Not Ranked	Collierville, Tenn. <i>orgill.com</i> Boyden Moore , President and CEO	393 tractors 1,080 trailers 2 straight trucks	\$3 billion	Distributes hardware products to more than 11,000 retail hardware stores, home centers, lumber dealers and farm stores throughout the United States and Canada, and in more than 50 other countries.
Matheson Tri-Gas					
 99	Not Ranked	Irving, Texas <i>mathesongas.com</i> (Nippon Sanso Holdings Corp., Tokyo) Scott Kallman , CEO	392 tractors 918 trailers 685 straight trucks	NA	Provides industrial and specialty gases and gas handling equipment in the United States.
Lowe's Companies Inc.					
 100	Not Ranked	Mooresville, N.C. <i>lowes.com</i> NYSE: LOW Donald Frieson , Executive Vice President, Supply Chain	388 tractors 462 trailers 3,464 straight trucks	\$89.6 billion	Operates and services more than 2,200 home improvement and hardware stores serving about 20 million customers per week in the United States and Canada.

Agriculture and Food Processing

Rank	Company	2021 Tractors	Rank	Company	2021 Tractors
1	Tyson Foods	2,594	21	Cargill Meat Logistics Solutions	206
2	Helena Agri-Enterprises	2,552	22	International Paper Co.	174
3	CHS Inc.	1,534	23	Growmark	130
4	Prairie Farms Dairy	1,120	24	Co-Alliance Cooperative	127
5	Darling Ingredients	820	25	BCT Inc.	116
6	Mondelēz International	808	26	Sunrise Transport	94
7	JBS Carriers	739	27	Castellini Group	93
8	Foster Farms	566	28	Upstate Niagara Cooperative	91
9	Sanderson Farms	556	29	Umpqua Dairy Products Co.	69
10	Wilbur-Ellis	403	30	MFPS Transport Inc.	67
11	Valley Proteins	402	31	National Food Corp.	30
12	Borden Dairy	347	32	Perdue Farms Inc.	29
13	McKee Foods Corp.	346	33	Giorgio Foods	28
14	J.R. Simplot Co.	337	34	RWI Transportation	24
15	Bimbo Bakeries USA	335	35	ConAgra Foods	23
16	Gilster-Mary Lee Corp.	284	36	Mennel Milling	22
17	Goya Foods	264		Total	16,022
18	Dairy Farmers of America	255			
19	America's Service Line	221			
20	MFA Inc.	216			

Grocery

Rank	Company	2021 Tractors	Rank	Company	2021 Tractors
1	McLane Grocery Distribution	1,600	13	Wegmans Food Markets	200
2	United Natural Foods Inc. (UNFI)	1,548	14	Willow Run Foods	88
3	Ahold Delhaize Group	1,149	15	Smart & Final	85
4	Albertsons Cos.	948	16	Save Mart Supermarkets	83
5	The Kroger Co.	943	17	Schnuck Markets	74
6	Publix Super Markets	689	18	Golub Corp./Price Chopper	68
7	H-E-B Grocery Co.	567	19	U R M Stores	67
8	SpartanNash	538	20	The Grocery Supply Co.	62
9	C&S Wholesale Grocers	451	21	Tops Friendly Markets	48
10	Hy-Vee Inc.	250	22	Brookshire Brothers	45
11	Meijer Inc.	247	23	Eastland Food Corp.	17
12	Bozzuto's Inc.	232		Total	9,999

Food Service

Rank	Company	2021 Tractors	Rank	Company	2021 Tractors	Rank	Company	2021 Tractors
1	Sysco Corp.	8,745	15	Vistar Transportation	382	28	DPI Specialty Foods	71
2	US Foods	5,426	16	Lipari Foods	377	29	Coastal Pacific Food Distributors	70
3	Performance Foodservice	3,635	17	Perdue Transportation	368	30	Utz Quality Foods	65
4	McLane Foodservice	2,062	18	Eby-Brown Co.	329	31	Dutch Valley	64
5	Gordon Food Service	1,875	19	Blue Line Foodservice Distribution	291	32	Greco and Sons	58
6	Dot Foods	1,568	20	Panera	279	33	Orion Land Mark	44
7	Frito-Lay North America	1,562	21	Merchants Foodservice	251	34	Vendors Supply Inc.	43
8	The Martin-Brower Co.	1,279	22	Labatt Food Service	232	35	Golden Flake Snack Foods	35
9	Ben E. Keith Co.	1,094	23	Trans Papa Logistics	177	36	Jake's Finer Foods	33
10	Shamrock Foods Co.	696	24	Arctic Glacier USA	158	37	Golden State Foods	27
11	KeHE Distributors	472	25	QuikTrip Distribution	133		Total	33,297
12	PFG Customized	421	26	Blue Bell Creameries	83			
13	Domino's Pizza	419	27	Brakebush Transportation	76			
14	Dunkin'	397						

Beverage

Rank	Company	2021 Tractors	Rank	Company	2021 Tractors	Rank	Company	2021 Tractors
1	PepsiCo North America Beverages	9,308	18	BlueTriton Brands	186	34	Quality Beverage	60
2	Coca-Cola Bottling Co. United	1,595	19	Gulf Distributing Holdings	168	36	Pepsi-Cola Bottling Co. of New York	52
3	Reyes Beer Division	1,270	20	Coca-Cola Bottling Co. High Country	159	37	Brown Bottling Group	48
4	Reyes Coca-Cola Bottling	931	21	Ozarks Coca-Cola/Dr Pepper Bottling Co.	150	38	Western Wyoming Beverages	47
5	Swire Coca-Cola USA	853	22	Republic National Distributing Co.	142	39	Birrell Bottling Co.	37
6	Great Lakes Coca-Cola Distribution	795	23	Odom Corp.	141	40	Anheuser-Busch Sales of Hawaii	34
7	Anheuser-Busch Cos.	759	24	Manhattan Beer Distributors	139	41	Anheuser-Busch Distribution of New York	33
8	Southern Glazer's Wine & Spirits	721	25	Chesterman Co.	137	41	Pepsi Cola Bottling Co. of Corbin, Ky.	33
9	Coca-Cola Beverages Northeast	644	26	Clark Beverage Group	126	43	Pepsi Cola Bottling Co. of New Haven	30
10	Coca-Cola Beverages Florida	574	27	Atlantic Coca-Cola Bottling Co.	124	43	Shore Point Distributing Co.	30
11	Liberty Coca-Cola Beverages	553	28	Virginia Eagle Distributing	100	45	Lane Sales	27
12	Columbia Distributing	478	29	North Florida Sales	89	45	Larsen Beverage Inc.	27
13	Pepsi Bottling Ventures	336	30	Long Beverage Inc.	78	47	Corwin Beverage Co.	26
14	Buffalo Rock Co.	287	31	Anheuser-Busch Sales of Pomona (Calif.)	72	48	Anheuser-Busch Sales of Washington	25
14	Heartland Coca-Cola Bottling Co.	287	32	Pepsi-Cola Bottling Co. of Hickory, N.C.	71	49	House of Schwan	23
16	Breakthru Beverage Group	213	33	Pepsi MidAmerica	64	50	Interactions Inc.	22
17	JJ Taylor Distributing	205	34	Pepsi Cola Newburgh Bottling Co.	60		Total	22,369

Paper & Office Products

Rank	Company	2021 Tractors
1	Veritiv Corp.	661
2	Essendant Co.	131
3	Lindenmeyr Munroe	126
4	Imperial Dade	52
5	SP Richards Co.	25
	Total	995

Waste Management

Rank	Company	2021 Tractors
1	Clean Harbors Environmental Services	1,172
2	Stericycle Inc.	603
3	Ecology Auto Parts	543
4	Liquid Environmental Solutions	384
5	Veolia North America	116
6	Heritage-Crystal Clean	93
7	U.S. Ecology	85
8	Ecolab Inc./Nalco	77
9	Heritage Environmental Services	75
10	Rumpke Waste & Recycling	70
11	Iron Mountain	59
12	Hillyard Inc.	22
	Total	3,299

Industrial Gases

Rank	Company	2021 Tractors
1	American Air Liquide Holdings	1,586
2	Messer Americas	657
3	Air Products	578
4	Linde	450
5	Matheson Tri-Gas	392
6	AmeriGas Partners	375
	Total	4,038

Wholesale & Retail

Rank	Company	2021 Tractors	Rank	Company	2021 Tractors	Rank	Company	2021 Tractors	Rank	Company	2021 Tractors
1	Walmart Inc.	7,400	10	Bunzl Distribution USA	457	18	American Furniture Warehouse Co.	192	27	Orscheln Farm & Home	54
2	Amazon.com Inc.	1,395	11	Hobby Lobby Stores	456	19	Reddy Ice	191	28	Hill-Rom Holdings	45
3	Core-Mark Holding Co.	1,099	12	Orgill Inc.	393	20	Carter Lumber Co.	178	29	General Parts Distribution	44
4	Walgreen Co.	959	13	Lowe's Home Centers	388	21	Variety Wholesalers	118	30	Rite Aid Corp.	32
5	Sherwin-Williams Co.	861	14	Autozone	387	22	Pomps Tire Service	105	31	Fisher Auto Parts	30
6	SE Independent Delivery Services	637	15	Army & Air Force Exchange Service (AAFES)	323	23	BWI Cos.	75	32	Pioneer Hi-Bred	26
7	Costco Wholesale Corp.	611	16	Fastenal Co.	304	24	Genuine Parts Co.	73	33	O'Reilly Auto Enterprises	20
8	The H.T. Hackney Co.	505	17	Ferguson Enterprises	241	25	J.J. Haines & Co.	72	34	American Tire Distributors	16
9	Ace Hardware Corp.	500				26	Wawa Inc.	61	35	Dollar Tree	15
									Total	18,263	

Manufacturing

Rank	Company	2021 Tractors	Rank	Company	2021 Tractors	Rank	Company	2021 Tractors	Rank	Company	2021 Tractors
1	Ashley Distribution Services	1,215	7	Whiteline Express	312	15	Leggett & Platt Inc.	125	24	Toyota Transport/Toyota Logistics Services	86
2	Shaw Transport	750	8	FCA Transport	267	16	Austin Powder Co.	122	25	Unifi Manufacturing	64
3	Advanced Drainage Systems	620	9	Bassett Furniture Industries/Zenith Freight Lines	239	17	Product Distribution Co.	112	26	Greif Packaging	49
4	Mohawk Carpet Transportation of Georgia	595	10	Ford Motor Co.	221	18	Adica Trucking	111	27	IFCO Systems/Chep USA	26
5	Thyssenkrupp North America	399	11	La-Z-Boy Inc.	210	19	Reliance Steel & Aluminum	110	27	Southern Champion Tray	26
6	Bridgestone Americas Tire Operations	328	11	Ryerson Cos.	210	20	Great Plains Trucking	101	29	Associated Materials	17
			13	Andersen Corp.	188	21	Boeing Co.	97	30	East Penn Manufacturing Co.	15
			14	Deere & Co.	179	22	Flexsteel Industries	89	Total	6,972	
						22	ProVia Door Inc.	89			

Petroleum & Chemical

Rank	Company	2021 Tractors	Rank	Company	2021 Tractors	Rank	Company	2021 Tractors	Rank	Company	2021 Tractors
1	Halliburton Energy Services	5,677	12	Calfrac Well Services	740	22	Convenience Transportation	300	34	Select Energy Services	121
2	NexTier Oilfield Solutions	2,436	13	Brenntag North America	691	23	Gravity Oilfield Services	284	35	Targa Resources Partners	120
3	Basic Energy Services	2,218	14	Plains All American Pipeline	680	24	Eastex Crude Co.	276	36	PetroChoice	112
4	Schlumberger Ltd.	2,101	15	MDU Resources Group	651	25	Sun Coast Resources	241	37	Sinclair Oil	75
5	Pilot Co.	1,341	16	KLX Energy Services Holdings Inc.	578	26	Pilot Thomas Logistics	187	38	Rinchem Co. Inc.	49
6	ProPetro Services	1,156	17	Key Energy Services	430	27	Baker Hughes	178	39	Pioneer Natural Resources	48
7	Cudd Energy Services	1,126	18	Nine Energy Service	415	28	RelaDyne	177	39	Southwestern Energy Co.	48
8	FTS International	1,083	19	Sentinel Transportation	360	29	Weatherford International	167	41	Rocky Mountain Crude Oil	39
9	Energy Transfer Partners	1,075	20	Stallion Oilfield Services	352	30	Carpenter Co.	150	42	Oil States Energy Services	38
10	Love's Travel Stops & Country Stores	1,064	21	Marathon Petroleum	303	30	Crestwood Transportation	150	43	Forbes Energy Services	28
11	Univar Solutions	769				32	Gulfmark Energy	130	Total	28,290	
						33	NGL Energy Partners	126			

Building Materials

Rank	Company	2021 Tractors	Rank	Company	2021 Tractors	Rank	Company	2021 Tractors
1	The Quikrete Cos.	1,348	10	Acme Brick Co.	274	17	Cameron Ashley Building Products	115
2	Cemex USA	1,229	11	Grant Group of Cos.	219	18	Edwards Wood Products	100
3	CRH Americas	930	12	Weyerhaeuser Distribution	190	19	Croell Redi-Mix	83
4	BlueLinx Holdings	836	13	Foundation Building Materials	172	20	Aggregate Industries	77
5	ABC Supply Co.	820	14	Huttig Building Products	156	21	Parksite Inc.	71
6	Beacon Roofing Supply	579	15	OmniSource Corp.	149	22	Pacific Coast Supply	60
7	Builders FirstSource	520	16	GCC USA Operations	147	23	Dolese Bros.	58
8	SRS Distribution	338					Total	8,747
9	Boise Cascade	276						

Construction

Rank	Company	2021 Tractors	Rank	Company	2021 Tractors	Rank	Company	2021 Tractors
1	Michels Corp.	383	6	Werner Construction	147	13	Ames Construction	57
2	Williams Bros. Construction	310	7	Henkels & McCoy	118	14	Rieth-Riley Construction Co.	55
3	Hulcher Services	303	8	Vulcan Materials Co.	114	15	Hellas Construction Inc.	52
4	R.J. Corman Railroad Services	216	9	Kilgore Cos.	112	16	New Enterprise Stone & Lime Co.	34
5	Strata Corp.	153	10	Terracon Consultants	106		Total	2,289
			11	Morton Buildings	66			
			12	Hadco Construction	63			

Other Sectors

Rank	Company	2021 Tractors	Rank	Company	2021 Tractors	Rank	Company	2021 Tractors
Health Care			Uniform Rental			Media & Entertainment		
1	Medline Inc.	973	1	Aramark Uniform Services	204	1	NBC Universal	183
2	Alliance Healthcare Services	171	2	Cintas Corp.	138	2	Paramount Pictures	105
3	McKesson Corp.	72	3	Alisco Inc.	61	3	Walt Disney Pictures	65
	Total	1,216	4	Prudential Overall Supply	20	4	Shomotion Inc.	19
				Total	423	5	Screenworks NEP	15
						5	Sony Pictures Studios	15
							Total	402

Equipment Rental

Rank	Company	2021 Tractors	Rank	Company	2021 Tractors
1	United Rentals	2,047	10	Rain for Rent	322
2	Sunbelt Rentals	1,537	11	TNT Crane & Rigging Inc.	258
3	Maxim Crane Works	882	12	Pac-Van Inc.	203
4	WillScot Mobile Mini Holdings Corp.	707	13	W.O. Grubb Steel Erection	98
5	Herc Rentals	572	14	Mammoet	96
6	Bragg Cos.	396	15	Empire Southwest	74
7	Barnhart Crane & Rigging Co.	335	16	Titan Machinery	66
8	H&E Equipment Services	330	17	Northwest Crane Service	62
9	Sunstate Equipment	325	18	RCS Transportation	57
				Total	8,367



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